



Join Arbonne as an Independent Consultant or a Preferred Client

Here's an overview of the benefits and perks that come with each option:

Independent Consultant

Earns an income as an Arbonne independent **business owner**

- 35%–50% product discount
- 35% retail commission on your personal retail sales
- 15% retail commission on Preferred Client (PC) sales
- Complimentary \$100+ product with a single 250 QV order in Start Month (chosen from predetermined product list)
- ASVPs available at 50% off SRP
- Opportunity to earn overrides and cash bonuses at each level as well as ongoing incentives and trips
- Purchase with Purchase offers with qualifying orders
- Sales tax applies to full retail amount for re-sale purposes to PCs and Clients; sales tax is recouped when the product is sold to a PC or Client
- An Arbonne replicated website for building business and attracting customers
- Access to purchase and earn Arbonne-Branded merchandise to use for business building
- Access to training tools and resources to support you in learning more about the products and the Opportunity to help you build your business results along with your team
- Initial cost \$79
- Annual renewal fee \$30
- Receive a free product from our free gift list with a 250 QV renewal order

Preferred Client

Receives benefits for being an Arbonne **consumer**

- 20%–40% product discount
- Free shipping with \$250 SRP order at sign-up
- Complimentary \$50+ product with a single \$150 SRP order in Start Month (chosen from predetermined product list)
- ASVPs available at 40% off SRP
- Purchase with Purchase travel set offers with qualifying orders
- Sales tax applies to purchase amount
- Preferred Rewards program provides free shipping and discounts on future orders along with immediate rewards for Arbonne Autoship
- Initial cost \$20
- Annual renewal fee \$20; fee is waived with a \$250 SRP renewal order
- Receive a free product from our free gift list with a \$150 SRP renewal order

As an **Arbonne Independent Consultant**, you have an opportunity to earn an income, including bonuses and overrides, by selling products. By sharing the Arbonne Opportunity with others, you can build a global business on your schedule. This is the beginning of a rewarding career.

As an **Arbonne Preferred Client**, you have an opportunity to purchase and enjoy all the Arbonne products at amazing prices, with additional perks such as free shipping and other rewards.

The choice is yours.

Choose what's best for you depending on your preference and lifestyle.

Arbonne makes no promises or guarantees that any Independent Consultant will be financially successful as each Independent Consultant's results are dependent on his or her own skill and effort. You should not rely on the results of other Arbonne Independent Consultants as an indication of what you should expect to earn. Actual financial results of all Arbonne Independent Consultants for the preceding year are contained in Arbonne's Independent Consultant Compensation Summary (ICCS). You may view the Independent Consultant Compensation Summary on Arbonne's official website at iccs.arbonne.com.



Independent Consultant vs. Preferred Client Cost Comparison



RE9 Advanced® Anti-Aging Face ASVP

Preferred Client Price: \$279 + Free Shipping = \$279

vs.

Independent Consultant Price: \$232 + \$16.95 Shipping = \$248.95

Plus! As an Arbonne Independent Consultant, if you sell one RE9 Advanced Anti-Aging Face ASVP to a Preferred Client, you will earn 15% commission = \$50.85



Arbonne Nutrition ASVP

Preferred Client Price: \$260 + Free Shipping = \$260

vs.

Independent Consultant Price: \$217 + \$16.95 Shipping = \$233.95

Plus! As an Arbonne Independent Consultant, if you sell one Arbonne Nutrition ASVP to a Preferred Client, you will earn 15% commission = \$46.50

